

## **The Power of You!**

The question I like to ask people is, "What's holding you back from success?" The answer I get most of the time is "I don't know." The simple fact of the matter is that most people aren't successful not because they lack ambition or drive but because they don't have the knowledge and know how to succeed.

My name is Joseph Segatto Jr. and I have been very successful with Network Marketing because I Do Know and now I want to share what I know with others so they can experience the wonderful world of being a successful Network Marketer. My proven methods work because they are based on real world experience and have been tested in the marketplace.

Leverage is the ability to turn something you already have into something bigger and better. Leveraging your assets is the best way to start on the path to financial independence and success in Network Marketing. The key is maximizing the power of you! Your personality, your curiosity, your desire to succeed, learn to leverage you and the only direction you can go is up.

Make your success the reason you get up in the morning by making it the first thing you think about. Make your success the last thing you think about at night and your dreams will become your reality. We meet people every day that have information we don't. Information that could make the difference between achieving success and not, make a conscious effort to learn something from everyone you meet and you will begin the journey to great rewards.

Network Marketing is about leveraging the Power of You. Reaching out to those close to you and others you don't yet know to build a successful business. It's called prospecting, miners do it to find gold and silver and Network Marketing uses prospecting to find people you can help and in turn help you grow your business.

Effective prospecting needs two elements to work determination and a plan. Determination not to let anyone or anything stand in the way of your success, most of all yourself. Be confident in who you are and the world will sense that you are someone to be trusted and listened to. Ask people you meet if they are happy? Listen to their answers and show them how they can be successful and happy like you through Network Marketing.

Having a plan, is all about knowing where you're going and how you plan to get there. For your prospecting efforts to really work you have to know where the best places are to find diamonds in the rough waiting to be discovered by you and polished into prize gems. The opportunities to prospect are all around, make a list of what you do everyday and ask if it brings you into contact with people who are good potential prospects, if it's not consider going someplace that is. Maximize your most precious resource, You.

The road to success begins with your first step. Open the door step out into the world and start walking and before you know it you will arrive at a place called SUCCESS!